

McConnell Property Development Services



McConnell Property operates across the full range of development sectors, with expertise in large scale master planning in residential, commercial and industrial.

As a well established property development company, McConnell Property has a number of projects under active development either under a joint venture agreement or in our own right. We have the capacity and culture to pick up partly completed projects and carry them through to completion.

Group Strength

The McConnell Group, consisting of McConnell Property, Hawkins Construction and Steelpipe, is one of New Zealand's largest privately owned construction, property and infrastructure groups. With an annual turnover of over \$500 million McConnell Group plays a key role in New Zealand's property development market and enables McConnell Property to call on significant expertise across all facets of development

Our Projects, Development Management and Hotel and Hospitality Services

- **Addison**, *Residential*
- **Anselmi Ridge**, *Residential*
- **Ascot Central**, *Commercial*
- **Ascot Parade**, *Business Park*
- **Highbrook**, *Business and Industrial Park*
- **Kawarau Falls Station**, *Hotel and Serviced Apartments*
- **McLennan**, *Residential*
- **Mighty River Power**, *Infrastructure*
- **Point Ridge**, *Residential*
- **Titanium Park**, *Business and Industrial Park*
- **Trinity**, *Apartments*



Development Services

McConnell Property can draw on the practical experience and knowledge of a project team that has worked across Australasia and internationally. We have widespread experience working with a variety of partners and partnership structures in New Zealand, including central and local government agencies, landowners, agents, financiers and the property industry.

Our services include:

Strategic Property Planning

- Highest and best use analysis
- Feasibility Analysis
- Value adding opportunities
- Portfolio reviews
- Risk management

Project Implementation and Management

- Project process - control and management
- Asset management
- Obtaining requisite planning approvals
- Implementing the approved development plan
- Marketing
- Sales
- Administration services
- Reporting

Partnering Approach

Our business has been established on successful partnerships and we have learned the disciplines and structures required to meet the expectations of our partners and those who have an interest in the project.

Whether it is government, owners, operators, financiers, investors, builders, or the property industry, we work with our partners and clients to understand their needs and aspirations, and we develop a shared understanding of the business vision, deliverables, risks and rewards. Our partnerships are based on collaboration.



Governance

Our projects operate within a Development Control Group (DCG) structure which establishes management and reporting protocols. This enables each partner to meet and review strategic issues and receive regular reports as to the progress and status of the development.

Each of the key disciplines is headed by an experienced team member, with specialist responsibilities falling to consultants drawn from a worldwide base to ensure the best outcome is achieved. The team is also supported by the wider McConnell Group resources as required.



A diverse skill base

Our team draws from a diverse range of skills with backgrounds in:

- Development and Project Management
- Town Planning
- Building Construction
- Architecture
- Engineering
- Funds Management
- Corporate, Financial and Agency sectors

